



BOQ Specialist

Distinctive Banking

Trevor Knowles and Zain Zafar



BOQS can assist with Practice, Personal & Investment

Funding Requirements

- Practice Finance
- Property - in/outside SMSF
- Fitout
- Equipment
- Goodwill
- Vehicles
- Business Insurances
- Personal and Investments
- Home Loans
- Investment Property
- Cash Deposits
- Overdrafts
- Personal Insurances

Owner Occupied Medical Property

- Great tenant
- Security of Tenure
- Long term growth asset
- Purchase in or outside SMSF
- High LVR available to doctors, dentists, vets



Asset Finance for Private Practice's

- Medical, Dental, Veterinary Equipment
- Fitout & Furnishings
- Computer Hardware and Software

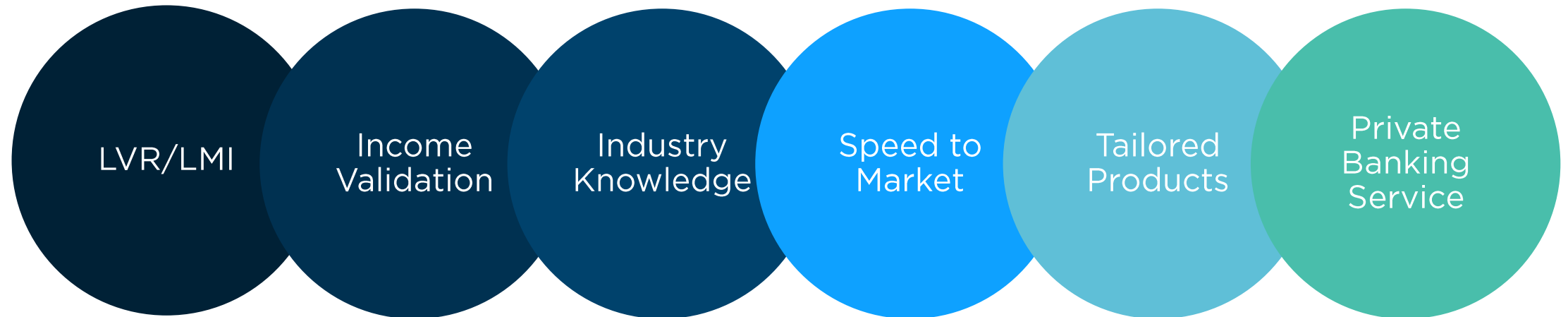


Fitout Funding using “Lease in Escrow”

- Generally not offered by mainstream banks
- Progressive payment to various suppliers and tradespeople
- The financier looks after all of the administration and payments – including gst
- Allows for cost over runs / changes
- during construction
- Interest charged on funds drawn over time
- Interest is normally capitalized
- On finalisation the escrow converts to a longer term asset finance facility

BOQ Specialist Banking Package

Points of Difference





BOQ Specialist Banking Package

Banking Package Includes

- Platinum Credit Card (Discounted Signature Credit Card)
- 100% Offset Account with Variable Rate Loans
- Fixed and Variable Rate options
- Interest Only period of up to 5 years
- Up to 5 separate loan accounts
- Everyday transactional banking with no monthly fees
- Fee: \$395 per annum

Thank you

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